



CRMLS Residential Resale Production Report

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Updated February 2026

This production report reflects verified residential resale data sourced exclusively from CRMLS records since 2000. Figures exclude transactions from the former Rim of the World MLS, land sales, and dock sales. The purpose of this document is to provide transparent, measurable insight into transaction history, pricing performance, and sustained activity within the San Bernardino Mountain communities.

Verified Production Since 2000 (CRMLS Residential Resale Only)

Total Closed Residential Resale Sales	1,090
Total Verified Volume	\$231,138,413
Seller-Controlled Sales	874
Seller-Controlled Volume	\$160,818,452
Buyer-Controlled Sales	216
Buyer-Controlled Volume	\$70,319,961

Recent Activity Since 2020 (CRMLS)

Total Transactions	186
Buyer-Controlled Transactions	90
Buyer-Controlled Volume	\$42,507,298
Seller-Controlled Transactions	96
Seller-Controlled Volume	\$36,608,821

Performance Indicators (CRMLS Data)

Average Seller-Controlled Sale-to-List Ratio: 99.6%

Average Buyer-Controlled Sale-to-List Ratio: 99.0%

Highest Recorded Sale: \$2,300,000

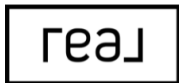
Average Price Point Served: \$829,000

Licensed Since: 1996

Professional Summary

With nearly three decades of service in Lake Arrowhead and the surrounding San Bernardino Mountain communities, this production history reflects consistent, measurable results across multiple market cycles. The combination of verified transaction volume, disciplined pricing performance, and sustained activity demonstrates both experience and continued engagement in the local marketplace.

Clients benefit not only from transaction count, but from depth of knowledge regarding lake rights, mountain-specific insurance considerations, HOA governance, and seasonal demand patterns unique to this region. This report is updated periodically to reflect current CRMLS data and provide objective performance metrics.



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